

Frederick Guy

via Sassari 140, 09124 Cagliari, Sardinia, Italy

f.guy12363@gmail.com

mobile: Italy +39 344 477 3861, UK +44 7909 976987

EDUCATION

University of Massachusetts, Amherst. PhD, Economics, 1997

University of California, Berkeley. BS, Political Economy of Natural Resources, 1987

EMPLOYMENT

Academic Employment

University of Cagliari, Professore di Chiara Fama, Department of Economics and Business, 2021-present (part-time appointment)

Birkbeck, University of London. Senior Lecturer (previously, Lecturer), Department of Management, 1997-2022

Cambridge University. Research Fellow, ESRC Centre for Business Research, 1995 - 1997

Business Experience

Before studying for my PhD, I spent eleven years as a manager and director for consumer cooperatives in the United States. The organizations involved were in grocery retail and wholesale, and in student housing and food service. This practical experience in governance, strategy, finance, and operations has been invaluable for me in academic research, teaching, and administration.

Business Consultant, 1985 – 1987. My clients were cooperatives in the wholesale and retail trade in both California and Massachusetts, and also the National Cooperative Business Association (Washington, D.C). Projects included executive recruitment, feasibility studies for new ventures, and interim management of operations.

Consumers Cooperative of Berkeley, Berkeley, California, 1979-1984. This was at the time the largest consumer grocery co-operative in the U.S., with fourteen stores, annual sales of over \$75 million, and over 400 employees. I was elected twice to the **Board of Directors**, serving 1979-1984. I served as **President** of the Board for two years, 1983-1984.

University Students' Cooperative Association, Berkeley, California, 1976-1984. The USCA is the largest student housing cooperative in North America. At the time I worked there we had 1,500 members living in 18 self-managed buildings. The full-time positions I held were **Director of Food Service** (1981-84): I oversaw decentralization of food preparation from one central kitchen to fifteen satellite kitchens, and changed procurement from an inventory-based to just-in-time delivery; and **Director of Technical Assistance** (1979-80), providing consultancy services to new housing cooperatives at other universities, under contract for the National Cooperative Bank. Prior to that I had served in the part-time roles of **President**, 1978-79: during my term, we obtained land and Federal (HUD) financing for, and began planning of, a new apartment complex for 102 students, opened in 1981; and purchased and opened

another building, a dormitory housing 52 students; **Director of Member Education**, 1977-78; **Vice-President**, 1976-77.

Other academic affiliations

Visiting Professor

- **LUISS Guido Carli, Rome**, Department of Business and Management, March-April 2019
- **University of Cagliari**, Faculty of Law, Economics and Political Science, April 2018

Visiting Scholar

- **University of California, Berkeley**, Department of Geography, April-August 2011.
- **Ingenio (Instituto de Gestión de la Innovación y del Conocimiento), Consejo Superior de Investigaciones Científicas and Universidad Politécnica de Valencia, Spain**, July 3 - 11 2009 and July 9-16 2010.
- **Chuo University, Tokyo**, Institute of Economic Research. March - May, 2009.
- **Waikato University, Hamilton, New Zealand**, Department of Economics, April 2006
- **University of California, Berkeley**, Institute of Industrial Relations, Autumn 2000.
- **London School of Economics**, Centre for the Philosophy of the Natural and Social Sciences, Spring 1994.

RESEARCH

Book

1. (2009) **Frederick Guy** *The Global Environment of Business*. Oxford University Press.
This book offers a unique synthetic treatment of political economy, organization theory, innovation theory, and economic history. It was reviewed in *Journal of International Business Studies*, *Economic Geography*, *Journal of Economics*, *International Review of Applied Economics*, and *Global Policy*. It has been used as a set (required) text in university courses as various as Economic Geography (University of California, Berkeley), Political Economy (London School of Economics), International Business (University of Essex), the Economics of Innovation (University of Turin), and Human Resource Management (University of Manchester).

Papers in refereed journals

2. (2024) **Ioramashvili, Carolin, Maryann Feldman, Frederick Guy, and Simona Iammarino**. "Gathering round Big Tech: How the market for acquisitions concentrates the digital sector." *Cambridge Journal of Regions, Economy and Society*, 17:2, 293-306
3. (2024) **Alberto Tidu, Frederick Guy and Stefano Usai**. "Measuring spatial dispersion: an experimental test on the M-index." *Geographical Analysis*. 56:2 384-403 doi: 10.1111/gean.12381
4. (2021) **Maryann Feldman, Frederick Guy, and Simona Iammarino**. "Regional Income Disparities, Monopoly and Finance." *Cambridge Journal of Regions, Economy and Society* doi:10.1093/cjres/rsaa024
5. (2020) **Frederick Guy**. "Who Wants Their City to Become a World City? Comment on Cote, Estrin and Shapiro, 'Expanding the International Trade and Investment Policy

- Agenda: The Role of Cities and Services.” *Journal of International Business Policy*. doi:10.1057/s42214-020-00055-9.
6. (2020) **Andrea Filippetti and Frederick Guy** “Labor Market Regulation, the Diversity of Knowledge and Skill, and National Innovation Performance.” *Research Policy* 49:1, February doi: 10.1016/j.respol.2019.103867
 7. (2018) **Andrea Filippetti, Frederick Guy and Simona Iammarino** ‘Regional disparities in the effect of training on employment’ *Regional Studies*. 53:2, 217-230, DOI: 10.1080/00343404.2018.1455177
 8. (2015) **Andrea Filippetti and Frederick Guy** ‘Skills and social insurance: evidence from the relative persistence of innovation during the financial crisis in Europe’, *Science and Public Policy* 43 (4): 505-517 doi: 10.1093/scipol/scv036
 9. (2013) **Frederick Guy** ‘Small, local and cheap? Walkable and car-oriented retail in competition’, *Spatial Economic Analysis*. 8:4, pp. 425-442 doi: 10.1080/17421772.2013.833344
 10. (2013) **Frederick Guy and Peter Skott** ‘Power, luck and ideology -- technological and institutional parameters of the agency problem for CEOs’, *Review of Radical Political Economics*, 45:3, pp. 323-332, doi: 10.1177/0486613413487164
 11. (2013) **Pablo D’Este, Frederick Guy and Simona Iammarino** ‘Shaping the formation of university-industry research collaborations: what type of proximity does really matter?’ *Journal of Economic Geography*, 13, pp. 537-558, doi: 10.1093/jeg/lbs010.
 12. (2012) **Weeranan Kamnungwut and Frederick Guy** ‘Knowledge in the air and cooperation among firms: Traditions of secrecy and the reluctant emergence of specialization in the ceramic manufacturing district of Lampang, Thailand’. *Environment and Planning A*, 44:7, pp. 1679 – 1695 doi:10.1068/a44522.
 13. (2008) **Frederick Guy and Peter Skott** ‘Communications Technology and the Distribution of Income’. *Journal of Income Distribution*, 17:3-4 September-December 2008, pp. 71-92.
 14. (2007) **Matias Ramirez, Frederick Guy and David Beale** ‘Contested resources: unions, employers, and the adoption of new work practices in US and UK telecommunications’, *British Journal of Industrial Relations*, 45:3 September, pp. 495-517.
 15. (2007) **Peter Skott and Frederick Guy** ‘A model of power-biased technological change’, *Economics Letters*, 95:1, April, pp. 124-131.
 16. (2007) **Frederick Guy** ‘Strategic bundling: information products, market power, and the future of globalization’, *Review of International Political Economy*, 14:1, February, pp. 26-48.
 17. (2005) **Frederick Guy** ‘Earnings Distribution, Corporate Governance and CEO Pay’, *International Review of Applied Economics*, 19:1, January, pp. 51-65.
 18. (2004) **Stephen V. Burks, Frederick Guy and Benjamin Maxwell** ‘Shifting Gears in the Corner Office: Deregulation and the Earnings of Trucking Executives’, *Research in Transportation Economics*, 10, pp. 137-164.
 19. (2003) **Frederick Guy** “High-Involvement Work Practices and Employee Bargaining Power.” *Employee Relations* 24 (5): 453–69.
 20. (2000) **Frederick Guy** ‘CEO Pay, Shareholder Returns and Accounting Profits’ *International Journal of the Economics of Business*, 7:3, pp 263-274.
 21. (2000) **Frederick Guy** ‘Power in the Information Age’, *International Review of Applied Economics*, 14:2, 2000, pp 271-276.

Chapters in books

22. (2018) **Frederick Guy and Guilherme Macedo** "Measuring Marshallian Pools of Specialized Labour Using Brazilian Micro-Data." In *Regional Development Trajectories beyond the Crisis. Percorsi Di Sviluppo Regionale Oltre La Crisi*, edited by Marco Bellandi, Bianca Biagi, Alessandra Faggian, Emanuela Marrocu, and Stefano Usai, 55:107–20. Scienze Regionali. Associazione italiana di scienze regionali / FrancoAngeli.
23. (2018) **Andrea Filippetti, Frederick Guy and Simona Iammarino** "Does Training Help in Times of Crisis? Training in Employment in Northern and Southern Italy." In *Regional Development Trajectories beyond the Crisis. Percorsi Di Sviluppo Regionale Oltre La Crisi*, edited by Marco Bellandi, Bianca Biagi, Alessandra Faggian, Emanuela Marrocu, and Stefano Usai, 55:107–20. Scienze Regionali. Associazione italiana di scienze regionali / FrancoAngeli.
24. (2016) **Frederick Guy and Peter Skott** Technology, Power and the Political Economy of Inequality. In *Research Handbook on Political Economy and Law*, edited by U. Mattei and J. Haskell: Edward Elgar.
25. (2015) **Frederick Guy** Globalization, Regionalization, and Technological Change. In *The Handbook of Global Science, Technology, and Innovation*, edited by D. Archibugi and A. Filippetti. Chichester: Wiley.
26. (2014) **Frederick Guy** 'Technological change, bargaining power, and wages', in Stian Westlake, ed, *Our Work Here is Done: Visions of a Robot Economy*, London:NESTA, pp. 103-110
27. (2008) **Frederick Guy and Peter Skott** 'Power, productivity, and profits', in *Power, Freedom, and Voting*. Matthew Braham and Frank Steffen, eds. Heidelberg: Springer, pp. 374-392
28. (2007) **Frederick Guy** 'Redistribution through local competition', in *Time and Space in Economics*. T. Asada, and T. Ishikawa, eds. Tokyo: Springer, pp. 289-299.
29. (1991) **Frederick Guy** 'Federal Structure and the Viability of Labour-Managed Firms in Mixed Economies', in *The International Handbook of Participation in Organizations, vol. 2, Ownership and Participation*, Raymond Russell and Veljko Rus, eds. Oxford: Oxford University Press, pp. 64-79. [as Frederick Leete-Guy]

Short items in academic outlets

30. (2000) **Frederick Guy** 'Radical Economics,' in *Readers' Guide to the Social Sciences*, London: Fitzroy Dearborn.
31. (1999) **Frederick Guy** 'Markets and School Choice,' comment on an article by Andrei Schleifer, *Journal of Economic Perspectives*, 13:3, Summer, pp 236-237
32. (1995) **Frederick Guy** 'Unhooking Household Saving and Business Investment,' comment on an article by Richard Ruggles, *Journal of Economic Perspectives*, 9:2, Spring, pp 243-244.

Working papers

33. (2021) **Maryann Feldman, Frederick Guy, Simona Iammarino and Carolin Ioramashvili**. "Gathering Round Big Tech: How the Market for Acquisitions Reinforces Regional Inequalities in the US." *Papers In Economic Geography and Spatial*

- Economics, Geography & Environment Discussion Paper 28. London School of Economics & Political Science.
34. (2019) **Maryann Feldman, Frederick Guy, and Simona Iammarino**. "Regional Income Disparities, Monopoly and Finance."
 - Working Paper 43. Centre for Innovation Management Research. Birkbeck, University of London. <https://eprints.bbk.ac.uk/29484/>
 - Research Paper 19-32. Kenan Institute of Private Enterprise, University of North Carolina, Chapel Hill. <https://dx.doi.org/10.2139/ssrn.3463735>.
 35. (2016) **Andrea Filippetti, and Frederick Guy**. Risk-taking, skill diversity, and the quality of human capital: how insurance affects innovation, *Papers in Evolutionary Economic Geography* #16.25, Department of Human Geography & Urban & Regional Planning, University of Utrecht.
 36. (2016) **Andreas Filippetti, Frederick Guy, and Simona Iammarino**. Does training help in times of crisis? Training in employment in Northern and Southern Italy. Birkbeck College: Centre for Innovation Management Research Working Papers 28.
 37. (2013) **Frederick Guy** Small, local and cheap? Walkable and car-oriented retail in competition. Department of Management Working Paper 13-02, Birkbeck, University of London.
 38. (2013) **Frederick Guy** Power, luck and ideology in a model of executive pay. Working Paper 2013-01 Department of Economics, University of Massachusetts, Amherst (with Peter Skott).
 39. (2012) **Andrea Filippetti and Frederick Guy** 'Skills, social insurance, and changes in innovation investment after the onset of the financial crisis in Europe' Centre for Innovation Management Research, Department of Management, Birkbeck, University of London, WP 7.
 40. (2012) **Stephen V. Burks and Frederick Guy** "What Are Over-the-Road Truckers Paid For? Evidence from an Exogenous Regulatory Change on the Role of Social Comparisons and Work Organization in Wage Determination" IZA Discussion Paper No. 6375.
 41. (2011) **Weeranan Kamnungwut and Frederick Guy** 'Knowledge in the air and cooperation between firms: Traditions of secrecy and the reluctant emergence of specialization in the ceramic manufacturing district of Lampang, Thailand'; *Papers in Evolutionary Economic Geography* #11.06, Department of Human Geography & Urban & Regional Planning, University of Utrecht, May 26.
 42. (2011) **Pablo D'Este, Frederick Guy and Simona Iammarino** 'Shaping the formation of university-industry research collaborations: what type of proximity does really matter?' *Papers in Evolutionary Economic Geography* #11.06, Department of Human Geography & Urban & Regional Planning, University of Utrecht, March 29.
 43. (2011) **Andrea Filippetti and Frederick Guy** 'Labour Market Institutions, Skills, and the Resilience of Innovation during the Financial Crisis in Europe' (March 14). Available at SSRN: <http://ssrn.com/abstract=1785576>.
 44. (2007) **Frederick Guy and Peter Skott** 'Information and communications technologies, coordination and control, and the distribution of income', Department of Economics, University of Massachusetts, Amherst, Working Paper 2007-11.
 45. (2006) **Frederick Guy** 'Redistribution through local competition', Working Paper 06/01, Department of Management, Birkbeck, University of London
 46. (2006) **Frederick Guy** 'Intellectual property is the (contested) foundation of the global liberalization trade and investment', Working Paper 06/01, Department of Management, Birkbeck, University of London.

47. (2005) **Frederick Guy and Peter Skott** 'Power-biased technological change and the rise in earnings inequality' Working paper 2005/06, Society for the Study of Economic Inequality, www.ecineq.org, and Working paper 2005-17, Department of Economics, University of Massachusetts, Amherst.
48. (2000) **Frederick Guy** 'CEO Pay, Shareholder Returns and Accounting Profitability', Working Paper 155, ESRC Centre for Business Research, University of Cambridge, March.
49. (1999) **Frederick Guy** 'Earnings Distribution, Corporate Governance and CEO Pay', Working Paper 126, ESRC Centre for Business Research, University of Cambridge, June.

Selected blog posts and journalism

50. (2020) **Simona Iammarino, Maryann Feldman and Frederick Guy**, "How Monopoly Tech makes Left-behind Places" RSA Blog, Regional Studies Association <https://www.regionalstudies.org/news/how-monopoly-tech-makes-left-behind-places/>
51. (2019) **Frederick Guy** "San Francisco, New York, Washington: Iron Triangle of Rent" <https://wordpress.com/post/frederickguy.com/3514>. November 22.
52. (2019) **Frederick Guy** "Your Town Centre Needs a Public Market." September 11. <https://wordpress.com/post/frederickguy.com/3452>.
53. (2019) **Frederick Guy** "Why I'm Intemperate about Freedom of Movement." April 3. <https://wordpress.com/post/frederickguy.com/3380>.
54. (2019) **Frederick Guy** "Even Soft Brexit Gives the Oil Oligarchs What They Want." February 11. <https://wordpress.com/post/frederickguy.com/3338>.
55. (2018) **Frederick Guy** "Disappearing Safety Net." December 15. <https://wordpress.com/post/frederickguy.com/3196>.
56. (2018) **Frederick Guy** "Derangement and Collective Action in Amitav Ghosh and Marilynne Robinson." November 1. <https://wordpress.com/post/frederickguy.com/3175>.
57. (2018) **Frederick Guy** "Nordhaus: A Nobel for over-Discounting, and No Public Goods." October 9. <https://wordpress.com/post/frederickguy.com/3168>.
58. (2017) **Frederick Guy** "[Why Trump's Cooperation with Putin Could Break EU Action on Climate Change](#)." *Open Democracy*. August 23.
59. (2017) **Frederick Guy** "Robots May Not Want Your Job - They like to Watch." May 27. <https://wordpress.com/post/frederickguy.com/2629>.
60. (2013) **Frederick Guy** '[The risk of new skills](#)', *Open Democracy*, 26 July
61. (2013) **Frederick Guy** '[Outsourcing and employee ownership - growth versus equity?](#)' *Open Democracy*, 8 March
Republished as '[Growth vs Equity: What the John Lewis strike says about outsourcing and employee ownership](#)' on *Politics in Spires*, 26 March
62. (2009) **Frederick Guy** '[Skills, pensions, and facing up to climate change: the real stakes in the electoral reform debate](#)' *Open Democracy*, 12 September
63. (2002) '[Not so cool for fat cats](#)', *The Guardian*, Monday 4 February.

OTHER RESEARCH-RELATED ACTIVITY

Proposal and project evaluation

2017 - FWF-Austrian Science Fund, proposal for "How 'smart machines' transform the Austrian economy"

2010 – Ex Post Evaluation Panel at the Belgian Science Policy Office, Brussels, for "Product market reform, labour bargaining and innovativeness of Belgian firms- REFBARIN"

Grants

2018 BEI School Research Grant £5,000. Research assistance for project with Maryann Feldman and Simona Iammarino, Regional Income Disparities, Monopoly and Finance

2015 for Birkbeck Anniversary Studentship (3 year, full funding for a research student), lead applicant; with Rosie Cox, GEDS

2010: £3000 Research Grant, School of Business, Economics & Informatics, Birkbeck College, for expenses on truck driver earnings research with Steven Burks, University of Minnesota

2006: £1500 Faculty Research Grant, Faculty of Social Sciences, Birkbeck College, for expenses on research with Peter Skott, University of Massachusetts, and Steven Burks, University of Minnesota.

2003: £2000 from the British Academy for the conference, Local Options: New Models for Public and Private Provision of Utility Services, held at Birkbeck January 2003.

Unfunded Grant applications

2014 for Bloomsbury PhD studentship (3 year, full funding), lead applicant; with Professor Francis Green, Institute of Education

1999 ESRC Research Centre bid (bid coordinator and named applicant), submitted by the School of Management and Organizational Psychology.

1998 ESRC Research Centre bid (bid coordinator), submitted by the School of Management and Organizational Psychology. 1998 was a two stage process and our bid was short listed.

Refereeing

British Journal of Industrial Relations

Cambridge Journal of Economics

Economic Journal

Environment and Planning A

Industrial Relations

International Journal of Industrial Organization

International Journal of the Economics of Business

International Review of Applied Economics

Journal of Economic Geography

Journal of Interdisciplinary Economics

Journal of Managerial Psychology

Papers in Regional Science

Regional Studies

Research Policy

Review of Industrial Organization

Review of International Business Policy
Review of International Political Economy
Research Policy
Oxford University Press
Polity
Routledge
Spatial Economic Analysis

Invited Presentations

1. LUISS Guido Carli, Rome, April 2019 'Labor Market Regulation, the Diversity of Knowledge and Skill, and National Innovation Performance'
2. University of Cagliari, April 2018, 'Monopoly, finance, and regional divergence: the American case'
3. University of Cagliari, April 2018, 'Human capital risk, insurance, diversity of knowledge, and innovation'
4. University of Essex, 31 May 2017, Risk-taking, skill diversity, and the quality of human capital: how insurance affects innovation
5. Università Roma Tre, Rome, Rome, 31 May-1 June 2016, Workshop Risk and Resilience: a Regional Perspective 'Localization, skill supply, and regional resilience: Italy before and after the financial crisis'
6. United Nations Economic Commission for Latin America and the Caribbean (ECLAC/CEPL), Mexico City, 6 April 2015, 'National institutions and risky investments in human capital'
7. Università Roma Tre, Rome, 26-28 May 2014, Workshop on University-Industry Linkages: From Theory to Policy. 'Workshop: Estimating technological relatedness and spatial clusters with STATA'
8. Università Roma Tre, Rome, 26-28 May 2014, Workshop on University-Industry Linkages: From Theory to Policy. 'Workshop: Estimating technological relatedness and spatial clusters with STATA'
9. Università Roma Tre, Rome, 28-30 May 2013, Workshop on University-Industry Linkages: Theoretical and Empirical Aspects. 'Shaping the Formation of University-Industry Research Collaborations: what Type of Proximity Does Really Matter?',
10. Università Roma Tre, Rome, 28-30 May 2013, Workshop on University-Industry Linkages: Theoretical and Empirical Aspects. Two presentations: 'Workshop: Estimating technological relatedness and spatial clusters with STATA'
11. Instituto Madrileño de Estudios Avanzados Ciencias Sociales, Madrid, 13 February 2012, "Shaping the formation of university-industry ties: what type of proximity really matters?"
12. University of Padua, Department of Economics, March 24, 2011. "Shaping the formation of university-industry ties: what type of proximity really matters?"
13. University of Manchester, ESRC Rising Powers and Global Standards Workshop, 24-26 January 2011, "Tortoise and Hare: Regional Integration and the Retreat of Global Liberalization"
14. Ingenio (Instituto de Gestión de la Innovación y del Conocimiento), Consejo Superior de Investigaciones Científicas and Universidad Politécnica de Valencia, July 2010,

- “Shaping the formation of university-industry ties: what type of proximity really matters?”
15. Luiss University, Rome, Department of Economics, 15 April 2010, Explaining post-regulation pay differentials among mileage paid road drivers in the US.
 16. Ingenio (Instituto de Gestión de la Innovación y del Conocimiento), Consejo Superior de Investigaciones Científicas and Universidad Politécnica de Valencia, July 3-11 2009, “Small cost changes and large price changes: policies for local retail districts”
 17. Yokohama National University, Economics Department, May 2009, “Regionalism, development, and transportation costs: why the global corporation is not the future.”
 18. Waseda University, Tokyo, Faculty of Economics and Political Science, Japan Society of Post-Keynesian Economists, May 2009, “Agency, Institutions, and Technological Change: Explaining Changes in US Income Inequality since the 1930s”
 19. Chuo University, Tokyo, Economics Department Seminar, May 2009, “Power-Biased Technological Change and the Rise of Earnings Inequality”
 20. Chuo University, Tokyo, Economics Department, May 2009, “Small cost changes and large price changes: policies for local retail districts”
 21. Hosei University, Tokyo, Economics Department Seminar, April 2009, "Power-Biased Technological Change and the Rise of Earnings Inequality"
 22. Yokohama, Japan Society for Institutional Economics, April 2009, "Agency, Institutions, and Technological Change: Explaining Changes in US Income Inequality since the 1930s"
 23. Yokohama National University, Economics Department Seminar, March 2009, "Power-Biased Technological Change and the Rise of Earnings Inequality"
 24. School of Management, South Bank University, London, March 2007. Invited lecture on 'Executive pay, governance, and the organization of production'.
 25. Economics Seminar, Management School, Waikato University, New Zealand, April 2006, "Power-Biased Technological Change and the Rise of Earnings Inequality"
 26. Capitalism, Socialism and Democracy: A Conference Honoring Professor John Roemer on his 60th Birthday, Amherst, Massachusetts, May 2005. "Power-Biased Technological Change and the Rise of Earnings Inequality"
 27. New Developments in Institutional Theory and the Analysis of Institutional Changes in Capitalism, workshop of the Roskilde Institutional Network , Roskilde University, Denmark, April 2005 "Intellectual Property: The Contested Foundation of Trade and Investment Liberalization"
 28. University of Commerce and Law, Warsaw, 'The Economics of Organization and Information' (series of five lectures), March, 2004
 29. UMIST, Manchester, European Work and Employment Research Centre, November 2003, 'Power-Biased Technological Change: Flexible Organization and the Growth of Inequality'.
 30. University of California at Berkeley, Institute of Industrial Relations, Research Seminar, December 2000, 'Is CEO Pay Determined by Norms of Fair Distribution?'
 31. School of Slavonic and East European Studies, London, Seminar on Markets, Institutions and Regulation, October 1998, 'Organization, Technology and Inequality'.
 32. UMIST, Manchester, Centre for Research on Organisations, Management, and Technical Change, October 1997, 'Demand Volatility and the Adoption of Flexible Production Technologies: The Case of Electric Arc Furnaces,' (joint paper with Suma Athreye)
 33. University of Cambridge, Queens' College Economics Seminar, February 1997, 'Inequality in the Post-Bureaucratic Age'

Selected Conference Presentations

- Regional Inequality in Europe and the United States – Are there New Empirical Measures and Policy Approaches?, online conference, 29-30 October 2020, *Regional Income Disparities, Monopoly and Finance* (with Maryann Feldman and Simona Iammarino).
- Sixth Cambridge Journal of Regions, Economy and Society Conference, Rethinking the Political Economy of Place, St Catherine's College, July 11-12 2019 *Regional Income Disparities, Monopoly and Finance* (with Maryann Feldman and Simona Iammarino)
- 2019 Regional Studies Association Annual Conference, Santiago de Compostela, Spain 5-7 June 2019, *Regional Income Disparities, Monopoly and Finance* (with Maryann Feldman and Simona Iammarino)
- Uddevalla Symposium, Birkbeck College, London, June 30 - July 2, 2016, *Knowledge Bases and Innovation Performance of Knowledge Intensive Business Services (KIBS); Evidence from De-industrialised Regions* (with Maja Savic)
- Uddevalla Symposium, Birkbeck College, London, June 30 - July 2, 2016, Industry location, skill supply, and regional resilience: Italy 2007-2014 (with Andrea Filippetti and Simona Iammarino)
- American Association of Geographers, San Francisco, March 29th – April 2nd, 2016, "Localization, skill supply, and regional resilience: Italy before and after the financial crisis" (with Andrea Filippetti and Simona Iammarino)
- Regional Studies Association International Conference, University of California, Los Angeles, December 2013 'Power-biased technological change and the rise of CEO pay'
- Triple Helix Association, London, July 2013, "Labour Market Institutions, Skills, and the Resilience of Innovation during the Financial Crisis in Europe"
- American Economic Association / Union for Radical Political Economics, San Diego, January 2013, 'Power, luck and ideology -- technological and institutional parameters of the agency problem for CEOs'
- International Workshop on Crises, Institutions and Labour Market Performance, Perugia, November 2011, 'Labour market institutions, skills, and the resilience of innovation during the financial crisis in Europe'
- Comparing Evidence and Policies Academy of Management, Montreal, August 2010, Tortoise and Hare: Why the Future is not Global but Regional
- Society for the Advancement of Social Economics, Philadelphia, June 2010, Tortoise and Hare: Why the Future is not Global but Regional
- British Academy of Management Human Resource Management Conference, London School of Economics, May 2007, 'Organizational and institutional constraints on the distribution of earnings: executives and workers in the changing varieties of capitalism'
- DIME Intellectual Property Rights conference, Department of Management, Birkbeck, September 2006. 'Strategic bundling: information products, market power, and the future of globalization'
- Academy of Management, Atlanta, August 2006, 'Strategic bundling: information products, market power, and the future of globalization'
- First Meeting of the Society for the Study of Economic Inequality, Universitat de les Illes Balears, Palma de Mallorca, July 2005. "Power-Biased Technological Change and the Rise of Earnings Inequality" (with Peter Skott).
- Critical Management Studies Conference, Robinson College, Cambridge, July 2005. "Intellectual Property: The Contested Foundation of Trade and Investment Liberalization"

- Society for the Advancement of Socio-Economics, Budapest, June 2005. Two papers: "Power-Biased Technological Change and the Rise of Earnings Inequality" (with Peter Skott); "Intellectual Property: The Contested Foundation of Trade and Investment Liberalization"
- European Association for Evolutionary Political Economy, Crete, October 2004. Two papers: 'Power-Biased Technological Change: Flexible Organization and the Growth of Inequality (with Peter Skott)', and 'Dynamic Adjustment in the Varieties of Capitalism: from Centralized to Decentralized Enforcement' (with Michel Goyer).
- Academy of Management, New Orleans, August 2004, 'Power-Biased Technological Change: Flexible Organization and the Growth of Inequality'.
- Global Human Resource Management Conference, Barcelona, June 2001, 'High Performance Work Practices, Employee Empowerment, and Profitability'
- Local Options: New Models for Public and Private Provision of Utility Services, Birkbeck January 2003. 'Decentralized Public Choice as a Tool for Regulating Public and Private Local Monopolies' (joint paper with Sandeep Kapur).
- Global Human Resource Management Conference, Barcelona, June 2001, 'High Performance Work Practices, Employee Empowerment, and Profitability'
- Allied Social Sciences Associations conference, Chicago, January 1998, 'CEO Pay and Earnings Distribution in the UK'
- University of Cambridge, Queens' College Economics Seminar, February 1997, 'Inequality in the Post-Bureaucratic Age'
- European Association for Industrial Economics, Vienna, September 1996, 'CEO Pay and Company Financial Performance: A Reappraisal,' (joint paper with Andy Cosh and Alan Hughes).
- International Association for Self-Management, 7th Conference, Portoroz, Slovenia, June 1994, 'Corporate Charters and the Viability of Labor-Managed Firms'.
- Eastern Economic Association meetings, Boston, March 1994, 'Hostile Corporate Takeover and CEO Pay: a Contested Exchange Model'

TEACHING AND ADMINISTRATION

(Department of Management, Birkbeck, unless otherwise indicated)

Senior Fellow, Advance HE

PhD Program Director

2013 - 2019

During my time as director we have established a more rigorous and consistent first year MPhil/PhD programme, coupled with use of the MRes degrees as an alternative path into the MPhil/PhD sequence; independent chairs for annual progression reviews; and half year reviews.

Course Director and Admissions Tutor

- PhD Management (2013-present)
- MSc Management (2009 – 2013)
- MSc Management in the Public Sector (2001 - 2013)
- BA Industrial Relations, Economics, and Labour Law (2001 - 2003)

Personal Tutor

- MSc Management (2009 – 2013)
- MSc Management in the Public Sector (2001 - 2013)
- BA Management (1997 – 2006)
- BA Industrial Relations, Economics, and Labour Law (2001 - 2003)

Chair, Research Methods Subject Development Group (2010 – 2013)

- we have restructured the research methods provision for MRes/MPhil students, establishing new statistical methods and qualitative methods modules (both compulsory for the MPhil). This change took effect in 2011-12, and has been well received by the research students.
- changed the requirements for the MSc dissertation to make the proposal an assessed element (from 2012-13), in order both to encourage forward planning by students and to improve the fit between research methods teaching and dissertation planning.

Chair, Management and International Business Subject Development Group (2011 – 2013)

- we have developed (for introduction 2013-14) new MSc modules in Economics for Managers.

Degrees developed

I was the founding course director for the following degree programs:

- MSc Management, MSc Management with [...] streams, Postgraduate Diploma in Management, Postgraduate Certificate in Management (2009)
- MSc Management in the Public Sector (2001)
- BA Industrial Relations, Economics, and Labour Law (2001)

The MSc Management, with its associated streams, diplomas and certificates, quickly became the largest taught postgraduate program in the Department of Management, with over 130 students as of the start of the 2018 academic year

Modules developed

- The Business Environment: International and Comparative Perspectives (MSc)
- Development Policy (MSc)
- Statistical Methods for Business Research (PhD)
- Environmental Economics (MSc)

Other teaching and research initiatives

- Birkbeck-Essex Workshop on International Business, Innovation, and Entrepreneurship (2017-ongoing). Seminar series, one per term, joint with business school of University of Essex. I initiated the series, and organize it jointly with Odile Janne from Birkbeck and two colleagues from Essex.
- Introduction to Statistics for Research Students (2013-2017). BGRS funded non-credit course, offered through Bloomsbury network. Developed jointly with Rosie Campbell in Department of Politics.
- Birkbeck-School of Slavonic and East European Studies Labour Market Institutions Seminar (1998-2000).

Courses Taught

Current

- Most recent: Development Policy (MSc), Environmental Economics (MSc)
- Previously taught at Birkbeck: PhD Seminar; Statistical Methods for Business Research (PhD); Organization, Management Practice, and Technology (BA); Research Methods (MSc, BA); Management Studies (BA); Managerial Economics (BA).

Teaching at other institutions

- **Southwestern University of Finance and Economics [SWUFE], Chengdu, China** (2014, 2018), as part of joint Birkbeck-SWUFE degree.
- **University of Commerce and Law, Warsaw** (2002 - 2003)
- **Queens College, University of Cambridge** (1995 – 1997)
- **University of Massachusetts, Amherst** (1988 – 1995)
- **Case Western Reserve University, Cleveland, Ohio** (1992)
- **Harvard University** (1990)

Courses have included Principles of Microeconomics/Macroeconomics, Intermediate Microeconomics, Technological Change and International Business, Econometrics History of Economic Thought, and Money and Banking.

PhD supervisions (first supervisor unless otherwise indicated)

Completed

- **Lida Metallinou** (second supervisor) PhD 2021 'Industry comparative advantage and Chinese outward foreign direct investment'. Senior researcher, Royal Bank of Scotland.
- **Peter Ross** (second supervisor). PhD 2019 'Using theories of diffusion of innovation and engagement to explore the factors to influence doctors' acceptance of clinical audit and explain their association with performance: A mixed methods case study of doctors' engagement and performance on the National NHS PET-CT Programme.'
- **Paul Oroyemi**, PhD 2012 'Work effort, skills and unemployment in the UK labour market'. Senior researcher, Ministry of Justice.
- **Weeranan Kamnungwut** PhD 2008 'Varieties of Cooperation in a Developing Country: Lampang Ceramics Cluster, Thailand'. Assistant Professor, Srinakharinwirot University, Bangkok.
- **Andrew Grainger** PhD 2007 'Trade Facilitation and Supply Chain Management: a case study at the interface between business and government'. The dissertation was awarded the Palgrave Macmillan Prize in Maritime Economics & Logistics for best PhD thesis 2005-2008.

External Examining

Courses

Brunel University, London: External examiner for MSc International Business, 2013-

Kings College, London: Visiting examiner for economics courses on the BSc Business Management and BSc Mathematics and Management, 2002 - 2006.

Theses

Alberto Tidu, Economic Agglomeration in Italy before and after the Great Recession, Università degli Studi di Cagliari, 2021

Gian Fazio, Competition, Entrepreneurship, and Growth, PhD, Faculty of Social Sciences, School of Slavonic and East European Studies, University College London, 2010

Daw Ma, 'Market Structure in the Semiconductor Industry: The Case of the DRAM Market Concentration', PhD, The Management Centre, Kings College, London 2005.

Roman Zyla, 'Interactions between the Bureaucracy and Small Independent Enterprise in Post Socialist Ukraine', PhD, Faculty of Social Sciences, School of Slavonic and East European Studies, University College London, 2002.

Other Service (Birkbeck)

Research Students Subcommittee 2013-2019

Faculty of Social Science Representative, Library Policy Committee, 2000 – 2004

Library Liaison, Department of Management, 1997 – 2003.

Academic Board, Elected Member for the School of Management and Organizational Psychology, 2002 – 2005.