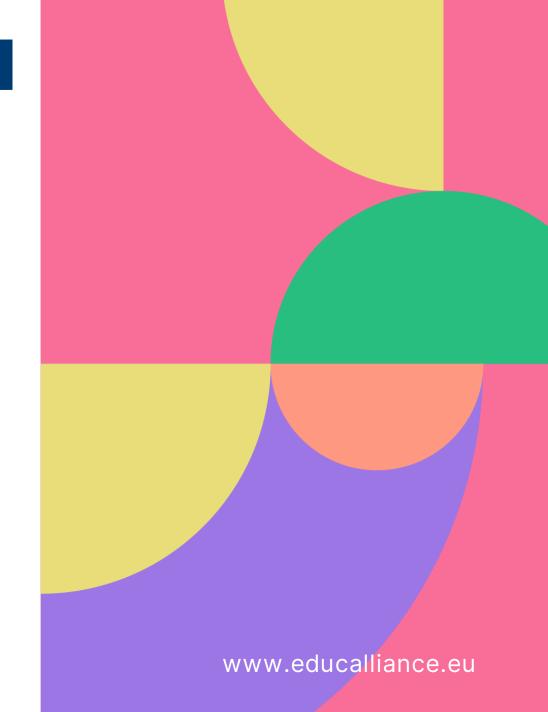




International Entrepreneurial Mindset course

Transversal Themes, Core Areas and Components model



			Entrepreneurial
		Structuring your speech	skills
1- Communication	Oral presentation skills	Using presentation supports	Speaking in public
		Public speaking	Defend, argue,
	Written communication	Prioritising the information	convince
		Illustrate your point	Writting skills
		Work on your layout	Capacity to plan
	Adapting communication to the audience	Defining clear objectives	Pitching
		Identifying your target audience	Motivation
		Choosing the appropriate format	Wotivation

		Identifying the linked skills	Entrepreneurial skills
2- Rebound on your	Reflecting on the PhD experience	Identifying your network	Mobilising resources
research		Projection and career opportunities	Mobilising others
	Technology transfer Highlighting your research	Introduction to TT	Vision
		Intellectual property	VISIOII
		European innovation sectors	Capacity to plan
		Selecting information	Ability to analyse the market
		Popularise your research	Taking initiatives
		Dissemination of results	

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			Entrepreneurial
		Local networking practises	skills
3- Networking -	European networking and cultural codes Developing your interpersonal skills	Local cultural professional codes	Adaptability
intercultural		Where to network in Europe?	Motivation
relations and cultural		Knowing your strenghts	Nie towa oli do o
codes		Adaptation capacity	Networking
		Working on your story telling	Pitching
	Analysing your network	Creating networking opportunities	Spotting opportunities
		Collecting and analysing contacts	Taking initiatives
		Taking action	Taking initiatives

		Writing a cover letter	Entrepreneurial skills
4- European	Creating your professional profile	Updating your CV	Written communication
professional		Creating a pitch presentation	Spotting opportunities
opportunities	European opportunity hunting	Knowing more about work sectors	Mobilising resources
		Adapting the approach to the country	Mobilishing resources
		Using the right research tools	Adaptability
	Succeeding (to convert a try)	Preparing the meeting	Ability to analyse the
		During the meeting	market
		After the meeting	Pitching

		Exploring the challenge	Entrepreneurial skills
5- How to integrate	Creative problem solving	Generate ideas – Focus group	Creativity
Design Thinking to		Transforming an idea to a solution	Design
entrepreneurial mindset	Learning by doing	Experiential learning	Mobilising others
IIIIIuset		Setting objectives	Mobilishing others
		Stepping out of the confort zone	Capacity to plan
	Testing	Idea's potential for success	Vision
		Analysing relevance of results	Decisiveness
		Adapting the response	
			Entrepreneurial
		Defining social impact	skills
6- Reflecting on the	Defining social impact and reflecting on it	Reflect on societal concerns	Personal acumen
social impact of your activities and acting accordingly		Why measuring Social Impact?	Vision
	How to measure social impact?	Creating a framework	Mahiliaina vasavvasa
		Structuring collectively	Mobilising resources
		Choosing the metrics	Mobilising others
	From resources to action	Data collection	Ability to analyse
		Considering societal benefits	Taking initiatives
		Getting into action accordingly	J

		Visualising your goal	skills
6- Set up an action	Why, what and how?	Imagining actionable assignments	Vision
plan		Organising associated tasks	Capacity to plan
		Setting SMART goals	Organisation skills
	Using tools to create your action plan	Creating a list of actions	Organisation skills
		Setting a timeline	Decisiveness
	Mobilising others and resources	Setting a budget	Mobilising others and
		Designated resources	resources
		Monitoring the process	Time management
			Futuruurururial
		Self-Awareness	Entrepreneurial skills
8- Emotional	Components of Emotional intelligence	Self-Regulation	Personal acumen
intelligence		Social Skills	Accountability
	Improving Emotional intelligence	Why El is mportant for success?	
	Improving Emotional intelligence	Becoming more empathetic	Active listening
		Asking for feedback	Motivation
	Right to make a mistake	Taking a step back	Mobilising others
		Analysing the mistak process	Resilience
		Learning from it	- Resilience

Entrepreneurial

			Entrepreneurial
		What is Risk Management?	skills
9- Risk management	An Overview of Risk Management	What is risk identification?	Risk management
		What is a Risk Management Plan?	Accountability
	Strategic thinking	Analysing information	Strategic thinking
		Thinking in time	Strategic trinking
		Hypothesis driven	Motivation
	Decisiveness	Asking question	Leadership
		Taking decision	Decisiveness
		Preparing to face the consequences.	
			Entraprison access at
		Knowing where you stand	Entrepreneurial skills
10 - Collaboration	Working in a group	Accountability	Active listening

		Tallowing where you starta	
10 - Collaboration	Working in a group	Accountability	Active listening
and Management		Trusting your team	Interpersonal acumen
		Defining each team role	
	Ensuring progress towards a goal		Truthworthiness
		Communicating	
		Monitoring the process	Decisiveness
	Dealing with potential conflict	Choosing a conflict management style	Mobilising others
		Gathering the necessary information	Conflict management
		Setting guidelines	- Commet management