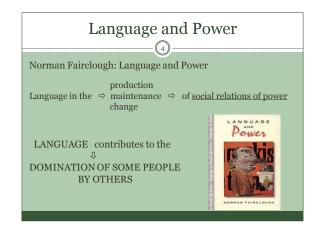
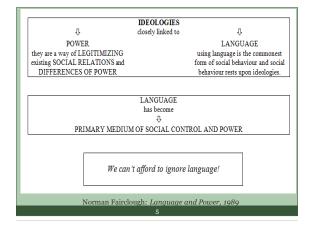
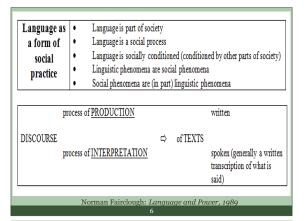




# Language and Ideology LANGUAGE tells us a great deal about the IDEOLOGY of those who use itpoliticiansbut also those who report on the work of politicians.

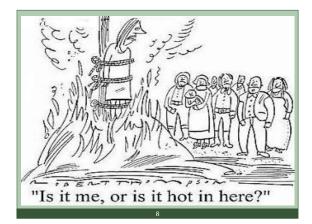






# The problem of truth (1)

- 1) Politicians often complain about bias in the media and about witch-hunts
- bias: 'baiss, prejudices, preconceptions, preferences or inclinations;
- witch-hunts: a hunt against opponents, searching out and harassing dissenters;
- 2) "media do not report the truth, but present a distorted picture which serves their own interests"



# The problem of truth (2)

- 3) the complaints often concern the presentation of a story including the language used to tell it
- 4) Is there an absolute truth? Is there a neutral language? Is there an unbiased report? unbiased: impartial, fair, non-partisan



## Truth

There's no such thing as "absolute truth".

Truth is both **relative** and **subjective**.

The idea of truth is very problematic especially when reporting a political story: you can report the same story in many different ways.



Language is a means of communication
₽
Language is a means of presenting and shaping political argument
₽
Political argument is ideological (it comes from a series of beliefs)
. ↓
Language is not separate from the ideas it contains
Ŷ.
The way language is used says a lot about how the ideas have been shaped
. ↓
therefore
analysing political language means looking at the way the language reflects the
ideological position of those who have created it

## The power of metaphor

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When a word or phrase is used to establish a comparison between one idea and another: substitution of one thing for another in order to suggest comparison or resemblance.

metaphor 

A figure of speech in which an expression is used to refer to something that it does not literally denote in order to suggest a similarity.

Although some metaphors are easy to detect, some others are embedded/enclosed in the language.

<u>Inactive metaphors</u>: metaphors which have become lexicalised: defined in dictionaries with their new meaning.

# Metaphors

What spheres of life are metaphors drawn from?

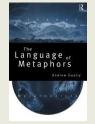
- everyday life
- nature
- religion
- sport
- war
- · animal behaviour
- technology
- disaster
- · body and disease

# The role of metaphors



Lakoff and Johnson (1980) and Goatly (1997) investigated the role of metaphors in everyday speech.





Metaphor is embedded in the way we construct the world around us and the way in which that world is constructed for us by other people.

METAPHORS ARE USED BY POLITICIANS AND BY THOSE WHO REPORT ON POLITICS AND ON POLITICAL EVENTS.

## METAPHOR OF THE JOURNEY

#### MATCHING:

- 1. step by step
- 2. go round in circles
- go off in the wrong direction
- 4. arrive at a conclusion
- 5. be lost
- 6. be stuck



- a) keep going back to the same subject
- b) be confused
- c) gradually, in stages, little by little
- d) be confused, puzzled, lost
- e) reach a conclusion, decide on an issue
- f) going on the wrong track

# Journey & path

. So there's a lot to do. It's an exciting Journey, and if you decide to take it,
Asia are at the beginning of your own Journey. I know that there are still many
I've mentioned have only started their journey toward democracy within the last
tried to be covered up. So we know the journey that is necessary to move from and it was the beginning of an epic journey that has taken us together and about. You've begun your own personal journey. And in some cases, you've had right for you as you continue your own journey of leadership and service. Thank somewhere, and we are all on the same journey, and the sacrifices made by so 8 N that's great news. But we still have a long way to go. We know that when 2 honest with ourselves - there is still a long way to travel. According to the my tenure. I recognize that there is a long way to go for our country and our dangerous conditions . She has come a  $\boldsymbol{long\,way}$  , and we stand in solidarity with have made great progress, but there is a  $long\,way$  to go. Women are still the

# Journey & path (2)

women have to lead the way

□ there is a lot **ahead** of us

□ **how far** this country has come

□ the pioneers who began **charting the path** that we ourselves walk today

□ willingness to make this **march** together with us

□ we will **take those steps** together

□ we will **keep moving toward** a **destination** 

women and men around the world are stepping forward

□ consolidate our gains and to keep momentum moving forward



#### SPORT AND WAR



- Two common sources of metaphors in politics are SPORT and WAR: both involve physical contest.
- <u>Boxing metaphors</u>: convey a sense of toughness and aggression 

  in electoral campaigns when elections are seen as a fight.
- Baseball metaphors: especially in the USA? The UK?
- Cricket metaphors: especially in the USA? The UK?

Metaphors of war, contest or sport involve concepts of ENEMIES and OPPONENTS, WINNERS and LOSERS.

They don't suggest that good government can be achieved through discussion, co-operation, working together.

## **BOXING METAPHORS**



## **MATCHING**

- 1. the gloves are off
- 2. bare-knuckle fight
- 3. throw in the towel





- a) give up, admit defeat
- b) without boxing gloves
- c) it is going to be a serious dispute

## **BASEBALL METAPHORS**

## MATCHING

- 1. a new ball game
- 2. a ball park figure
- 3. spin
- 4. to play ball
- 5. back at first base



#### 23

- a) to go back to the initial stage
- b)rotate quickly
- c) to agree to do something together
- d) a rough or approximate number
- e) a particular situation radically different from the preceding one

## **CRICKET METAPHORS**



- 1. to keep your eye on the ball
- 2. batting on a sticky wicket
- 3. to be stumped by a question
- 4. to play a straight bat to a question



- a)to remain alert
- b)to be confused or puzzled by a question
- c) to avoid answering someone's question
- d)to find yourself in difficulty because of your position on an issue

#### **WAR METAPHORS**

#### MATCHING

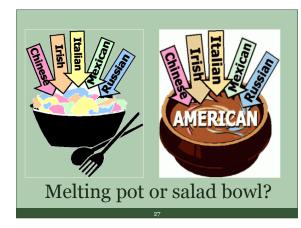
- 1. hit the ground running
- 2. damage control
- 3. campaign
- 4. leads are surrendered
- 5. collateral damage
- 6. ethnic cleansing
- 7. fighting a last-ditch
- a) something done as a final recourse to prevent a crisis or disaster
- b) incidental destruction of things (not the intended target)c) eliminating unwanted ethnic or
- religious groups
  d) effort to minimize damage or
- e) military operations; activities to achieve a goal
- f) running straight into action; start very energetically
- g) give in

Work in pairs. What is the meaning of these metaphors in your language?

- · acceptable losses
- acceptable risk
- · acting a part
- adding value
- · all the world's a stage
- at stake
- · balancing the books
- be a machine
- · bombarded by insults
- cost-benefit analysis

Do you know what source they come from (politics, sports, religion, history, economics, family

life, health and medicine...)?



- · diamond in the rough
- difficult to swallow
- · food for thought
- launching an attack
- melting pot
- my life is an open book
- no pain, no gain
- play hide and seek
- play to win
- puppet government
- salad bowl



Work in pairs. What is the meaning of these metaphors in your language?

- sowing the seeds of progress
- · the best defense is a good offense
- to sing the same old song
- to strike a familiar chord
- to be on the offensive
- take flak
- target
- time bomb
- to have faith
- witch-hunt



# Pronoun reference

Pronoun reference is very important in political persuasion.

you / your the reader is being addressed personally

• you is not just the single reader but also everyone in the country

## we / our

 politicians are trying to persuade us to a point of view

we already agree with them

• we gives a sense of collectivity, of us being all

# Degree of adjectives and adverbials

Superlative Adjective Comparative Adverbial heavier heavy soft important clear honest

Contrast of comparison in adjectives and adverbials is called degree.

# Cohesion and anaphoric reference

cohesion	⇨	the way	a text develops and holds together. It refers to the organisation of				
		larger u	nits of texts, beyond the sentence boundaries. Many paragraphs				
		open with clear connections to what has been said before.					
Lexical	coh	esion	words which are repeated in the texts (repetition or				
			reiteration)				
			<ul> <li>words with related meanings (synonyms)</li> </ul>				
			<ul> <li>words with opposite meanings (antonyms)</li> </ul>				
Grammat	ical (	cohesion	<ul> <li>conjunction creates cohesion (temporal: after, before first,</li> </ul>				
			second, third; causal: because; coordinating: and; adversative: bu				
			however; additive: further, what's more)				
			<ul> <li>discourse markers (now, well, after all)</li> </ul>				
			<ul> <li>demonstratives: this, that, those. They point back at</li> </ul>				
			something that has already been mentioned.				
Grapholo	gical	devices	• bold type signals a step in the argument, a key word or				
1	-		concept				
			<ul> <li>lists give order to the sentences/concepts</li> </ul>				

# The power of metonymy

Replacing the name of something with something which is connected to it, or is a part of it, without being the whole thing.







Work in pairs. Complete the following table identifying where these metonymic expressions are used and what their meaning is.

	Place/Country	Meaning
Shakespeare		The works of Shakespeare ex. "I love Shakespeare"
The White House		
Buckingham Palace		
Westminster		
The Crown		
Downing Street		
Hollywood		
Wall Street		
Palazzo Chigi		
La Scala		
Viale Mazzini		
Saddam Hussein		
Brussels		
The Red Cross		
Palazzo Madama		
La Borsa		
The Pentagon		
Washington		

## Work in pairs. Try to explain these examples of metonymy.

He bought a Ford.	
He's a big question mark to me.	
He's got a Picasso.	
Let's not let Iraq become another Viet Nam.	
Napoleon lost at Waterloo.	
The buses are on strike.	
The ham sandwich is waiting for his check.	
The Times hasn't arrived at the Press Conference	
yet.	
The White House isn't saying anything.	
Wall Street is in a panic.	
Watergate changed our politics.	
9/11	
Brazil won the soccer match.	
The pen is a powerful weapon.	

## Synecdoche



- Part of something refers to whole.
- It is sometimes considered a subclass of metonymy.
- A figure of speech in which a part is used to represent the whole, the whole for a part, the specific for the general, the general for the specific, or the material for the thing made from it.
- It is a **synecdoche** if A is part of B, or vice versa.
- It is a metonymy if A is commonly associated to B but it is not necessarily a part of it.

Work in pairs. Discuss on the meaning examples of synecdoche.	ng of the following
(37)	
She's just a pretty face.	
There are a lot of <i>faces</i> out there in the audience.	
We need some new faces around here.	
Give us this day our daily bread.	
Friends, Romans, countrymen: lend me your ears.	
hands	
mouths to feed	
the press	
"Oh, this hurts my heart!"	
There are lots of ears in next room.	

# Intertextuality



One text uses reference to another. "The presence of a text in another text" (Genette, 1983)

• -gate = scandal

#### What is Watergate?

Watergate, datagate, sexygate, Camillagate, fornigate, Dianagate, zippergate, Monicagate, Lewinskygate, Rubygate (Billgate? Silviogate? NO!)

• -poli: from the Greek polis

baraccopoli, tendopoli, tangentopoli, concorsopoli, vallettopoli, appaltopoli, parentopoli...

# The power of analogy



- Metaphor, metonymy and synecdoche: word or phrase level. They establish comparison between words and phrases, between one idea with another.
- Analogy: comparing two objects of different types; but these
  two objects have certain elements in common. Objects of the
  first kind have a certain characteristic: it is not known if
  objects of the second kind have it or not, but by analogy we
  conclude that since objects of the two kinds have certain
  things in common, they may have other things in common as
  well.
- Analogy: comparison between one thing and another, in an attempt to explain or clarify a certain situation.

# Household debt analogy



 Margaret Thatcher used analogy comparing the *economy of the nation* with the *economy of an individual household*: as it is dangerous for a family to have debts (to accumulate debts), so it is dangerous for a country to do the same.

government budget = family budget

# The art of spin



"**spin**": (baseball) putting spin on a ball is a pitcher's technique used to fool or deceive an opponent

"doctor": a "healer", someone who resolves a problem, a crisis

#### SPIN-DOCTOR

- SOMEONE WHO DECEIVES, WHO PRESENTS A FALSE PICTURE TO SUIT THE POLITICIAN
- person who is employed to publish favourable commentary on the opinions and actions of a famous person (usually a politician) in order to prevent negative publicity
   portavoce incaricato di forni
- portavoce incaricato di fornire interpretazioni di fatti o informazioni che favoriscano un particolare partito o una personalità politica.

## Spin (public relations)



- In <u>public relations</u>, <u>spin</u> is a form of <u>propaganda</u>, achieved through providing a <u>biased interpretation</u> of an event or campaigning to persuade public opinion in favor or against some organization or public figure.
- While traditional public relations may also rely on creative presentation of the facts, "spin" often implies the use of <u>disingenuous</u>, <u>deceptive</u>, and highly <u>manipulative</u> tactics.
- Politicians are often accused by their opponents of claiming to be truthful and seek the truth while using spin tactics to manipulate public opinion. Large corporations with sophisticated public relations branches also engage in "spinning" information or events in their favor.
- Because of the frequent association between spin and <u>press conferences</u> (especially <u>government</u> press conferences), the room in which these take place is sometimes described as a <u>spin room</u>.
- A group of public relations advisors, pollsters and media consultants who
  develop spin may be referred to as "spin doctors" who manipulate the truth
  and <u>create a biased interpretation of events</u> for the person or group that
  hired them. (https://en.wikipedia.org/wiki/Spin\_public\_relations)

## How is **SPIN** placed on a story?

- •the overall political effect that is desired
- •celebrating success or ridiculing failure
- •the way information is presented
- •metaphors to influence the audience's view of the event
- ·claiming credit or distributing blame or guilt
- •emphasizing the role of a participant/action
- •minimising the role of a participant/action
- •foregrounding or backgrounding a participant through ACTIVE or PASSIVE voice

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# Spin: active or passive voice

Foregrounding or backgrounding participants:

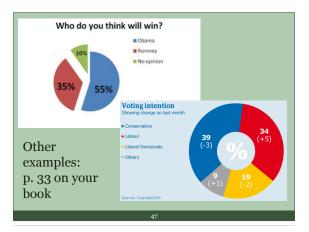
- **1)**Chancellor announces tax cuts (active voice-Chancellor given prominence)
- 2) Tax cuts announced by Chancellor (passive voice-less prominence given to Chancellor)
- **3)**Tax cuts announced (passive voice, actor not included-no reference to Chancellor)



# Opinion polls and pollsters (1)

- Inquiries into public opinion conducted by interviewing a random sample of people.
- Opinion polls are used by the media to assess **public perception** on political issues
- They are used during electoral campaigns to see how people are likely to vote.
- They are also used during the lifetime of a government to see how the public views the government's performance.

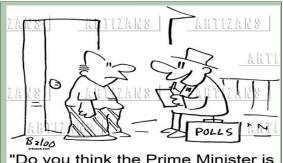






	Poll nu	umbers verifie	ed	as of 7	October 2015		
Poll model	٠	Democratic candidate	٠	% •	Republican candidate	5 0	Leading by %
		Hillary Clinton		46.4%	Donald Trump	43.0%	3.4
		Hillary Clinton		44.5%	Jeb Bush	44.8%	0.3
		Hillary Clinton		45.2%	Ben Carson	46.6%	1.4
		Hillary Clinton		45.3%	Marco Rubio	44.0%	1.3
		Hillary Clinton		49.0%	Ted Cruz	41.3%	7.7
		Hillary Clinton		46.2%	Carty Fiorina	43.0%	3.2
Real Clear Politics #		Hillary Clinton		46.5%	John Kasich	39.0%	7.5
Real Clear Politics &		Hillary Clinton		46.5%	Rand Paul	42.5%	4.0
		Hillary Clinton		49.0%	Mike Huckabee	41.5%	7.5
		Hillary Clinton		48.0%	Chris Christie	39.0%	9.0
		Joe Biden		51.2%	Donald Trump	40.2%	11.0
		Joe Biden		48.0%	Jeb Bush	41.6%	6.4
		Bernie Sanders		45.8%	Donald Trump	41.5%	4.3
		Bernie Sanders		43.7%	Jeb Bush	44.3%	0.6





"Do you think the Prime Minister is doing a good job, a great job, or an absolutely fantastic job?"

## Questions for the exam (9 CFU) Unit 2

- What is the relation between <u>language</u>, <u>power</u> and <u>ideology</u>?
- 2. Why is the '**problem' of truth** particularly relevant in the language used by politicians and those who report political news in the press?
- 3. Give definitions of <u>metaphor</u>, <u>metonymy</u>, <u>synecdoche</u> and <u>analogy</u>, with simple examples.
- Give examples of journey, sports (cricket, baseball, boxing) and war metaphors.
- Metonymy is a powerful tool because it 'gives a more sympathetic picture ... and a favourable view', or removes direct responsibility for an action. Find examples.

## Questions for the exam (9 CFU) Unit 2

- 6. Intertextuality is when a text refers to another text that is associated with it in some way. This is why it is often difficult for non-English people to understand English newspapers and magazines (and for non-Italians to understand Italian news stories and articles). But 'intertextuality' can operate across national boundaries. Can you think of any examples?
- 7. Where does the term <u>spin-doctor</u> come from? What is the job of a spin-doctor? How can <u>spin</u> be placed on a story?
- 8.What are <u>opinion polls</u>? What is the relation between opinion polls and spin?